Media Contacts:

onebite
Georgina Baker
georgina.baker@
onebite.co.uk
01635 887696

Arrow
Thorsten Hecking
EMEA Communications
thecking@
arroweurope.com
+49610250308638

Arrow Electronics strengthens EMEA security portfolio with Tenable

London, 1 May 2018 – Arrow Electronics has announced an agreement with Tenable®, Inc., the Cyber Exposure company, to distribute the company's cybersecurity products and solutions in the EMEA region.

In 2017, Tenable launched Tenable.io®, the first Cyber Exposure platform to provide visibility into any asset on any computing platform, including public cloud environments, and purpose-built applications for vulnerability management, container security and web application scanning. Tenable helped to define the vulnerability management market as the creator of Nessus®, the world's most widely deployed vulnerability assessment solution. The company is using its deep expertise in assets, networks and vulnerabilities to build innovative cyber exposure solutions that empower organisations around the world to measure and manage cyber risk across the modern attack surface.

Based on an industry-wide unparalleled security portfolio combining market leaders with new innovative vendors, Arrow provides the IT channel with technology, in-depth security knowledge, threat intelligence and security-related value-added services. Arrow's dedicated security business teams with sales, pre-sales, technicians and marketing specialists to take into account both the needs and perspectives of channel and end-user customers.

"New connected architectures and technologies based on cloud and IoT open up a plethora of new security risks to organisations of any kind," says Nick Bannister, senior director and head of networking and security of Arrow's enterprise computing solutions business in EMEA. "Tenable is one of these great examples of new, disruptive players in the security space which address the challenges of our new connected world with innovative, sophisticated approaches, based on visibility and insight."

"Digital transformation has brought new technologies — cloud, IoT, containers and web apps — to modern computing environments that increase efficiency and agility. But these technologies also add to an expanding attack surface that introduces new cyber risks on a daily basis," said David Cummins, vice president of EMEA sales, Tenable. "Our partnership with Arrow will ensure that we're able to deliver innovative cyber exposure solutions to our shared customers across EMEA, helping them to measure, manage and reduce their cyber risk."

About Arrow Electronics
Arrow Electronics is a global provider of products, services and solutions to industrial and commercial users of electronic components and enterprise computing solutions. Arrow serves as a supply channel partner for more than 150,000 original equipment manufacturers, value-added resellers, contract manufacturers, and commercial customers through a global network. The company maintains over 300 sales facilities and 45 distribution and value-added centers, serving over 80 countries.

About Tenable
Tenable®, Inc. is the Cyber Exposure company. Over 24,000 organisations around the globe rely on Tenable to understand and reduce cyber risk. As the creator of Nessus®, Tenable extended its expertise in vulnerabilities to deliver Tenable.io®, the world's first platform to see and secure any digital asset on any computing platform. Tenable customers include more than 50 percent of the Fortune 500, more than 20 percent of the Global 2000 and large government agencies. Learn more at tenable.com.