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Arrow Electronics Recognised as EMEA Distributor of the Year by Riverbed

Award Presented at Riverbed Partner Summit 2018

London, UK – June 28, 2018 – Global technology provider Arrow Electronics announced that it has won the Riverbed Technology EMEA Distributor of the Year 2017 Award. The awards were presented at the Riverbed Partner Summit 2018, the company’s annual partner conference, which took place recently in Huntington Beach, California. The Riverbed Partner Awards recognise partners for excellence in delivering on customer needs and driving business results.

Arrow and Riverbed have had a close relationship since 2006. As a global distributor, Arrow is fully certified for the US, EMEA and APAC regions and has a distribution contract with Riverbed which spans many countries.

“We are thrilled to be recognised as Riverbed’s Top EMEA Distributor of the Year,” said Alexis Brabant, vice president of sales for Arrow’s enterprise computing solutions business in EMEA. “In the last year, we have worked with Riverbed to launch solutions addressing a multitude of cloud computing requirements such as connectivity, performance optimisation and visibility. I believe this award reflects our innovative approach to our global relationship with Riverbed.”

“With this award, we recognise and congratulate Arrow’s performance and achievements as a Riverbed partner the past year, and look forward to continuing to work together to meet the needs of our joint customers,” said Giovanni Di Filippo, Vice President Channel Sales, EMEA, at Riverbed. “The Riverbed Partner Awards celebrate our partners’ and distributors’ achievements and exemplify how together we deliver industry-leading solutions to maximise digital performance. We have a great opportunity in front of us with Arrow to lead businesses forward as they modernise their IT architecture to take full advantage of cloud and mobile technologies and accelerate their digital strategies.”

About Arrow Electronics

Arrow Electronics guides innovation forward for over 150,000 of the world’s leading manufacturers of technology used in homes, business

ARROW

Five Years Out

and daily life. With 2017 sales of \$26.6 billion, Arrow aggregates electronics and enterprise computing solutions for customers and suppliers in industrial and commercial markets. The company maintains a network of more than 345 locations serving over 80 countries. Learn more at FiveYearsOut.com.

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About Riverbed

Riverbed®, The Digital Performance Company™, enables organizations to maximize digital performance across every aspect of their business, allowing customers to rethink possible. Riverbed's unified and integrated Digital Performance Platform™ brings together a powerful combination of Digital Experience, Cloud Networking and Cloud Edge solutions that provides a modern IT architecture for the digital enterprise, delivering new levels of operational agility and dramatically accelerating business performance and outcomes. At more than \$1 billion in annual revenue, Riverbed's 30,000+ customers include 98% of the Fortune 100 and 100% of the Forbes Global 100. Learn more at riverbed.com.

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